



LIGHTHOUSE COVE

DEWEY BEACH

Announcing New Sales & Marketing Partnership with Maggio Shields Real Estate And the Appointment of New Director of Owner Services

Dewey Beach Enterprises (DBE), developer and owner of the Lighthouse Cove Resort, is pleased to announce a sales and marketing partnership with **Maggio Shields Real Estate Brokerage (Rehoboth Beach, DE)** for the luxury resort inspired condominiums known as The Residences at Lighthouse Cove in Dewey Beach. Maggio Shields will serve as the exclusive listing agent for all available current and to-be built condominiums in the project's next phase. As an award-winning real estate firm serving Coastal Delaware, Maggio Shields Real Estate brings an extensive knowledge of beach properties in Southern Delaware.

"We are thrilled to be working with Maggio Shields on the next phase of our project," stated E. Thomas Harvey, III, president, DBE, "as their knowledge and expertise of beach real estate will help expand our marketing impact across the entire region while maintaining a strong presence throughout the Delaware resort communities."

"This is a landmark project for Dewey Beach and coastal Delaware, and our team is proud to be affiliated with this project and the Lighthouse Cove Development team," said Joe Maggio, Broker and Owner of Maggio Shields Real Estate Brokerage. To learn more about Maggio Shields, visit: www.maggioshields.com or call 302-226-3770.

Additionally, DBE is further delighted to announce the recent appointment of **Cheryl DiFonzo (Realtor – Harvey, Hanna & Associates Real Estate, 302-323-9300)** as the New **Director of Owner Services** for The Residences at Lighthouse Cove. Within this dynamic role, Cheryl will be responsible for leading the on-site sales and marketing efforts for the Residences while working in tandem with Maggio Shields Real Estate. Cheryl will also be responsible for the overall owner's satisfaction and resort experience at Lighthouse Cove. She brings two decades of residential sales and hospitality experience to this pivotal position. Cheryl has been a member of the Residences sales team since May of 2015 and was previously a REALTOR with Long & Foster Real Estate.

"The guest experience is paramount to the overall success of this project and having Cheryl serve in this role will help enhance the customer service experience significantly for our owners and guests," said E. Thomas Harvey, III.

To date, **20** units have already sold as the sales team prepares to market the next phase of new construction condominiums, which will include an additional **27** one, two-and-three bedroom units, expanded parking and a rooftop pool and plaza. Reservations are currently being accepted with pre-construction incentives available immediately. Interested buyers are highly encouraged to act now, and to arrange an appointment for touring due to the existing high demand on this limited collection of inventory.

For more information on the current availabilities, future phase opportunities, pricing, floor plans and incentives, please visit: www.TheResidencesDE.com or call 302-212-0002. Frequent updates, photography, videos and blogs are shared daily on the Residences Facebook Page **@TheResidencesAtLighthousecovedeweybeach**

About The Residences at Lighthouse Cove

Situated on the Rehoboth Bay and a block from the Atlantic Ocean, The Residences at Lighthouse Cove feature new construction 1, 2 & 3 bedroom homes starting from \$459,900 . Owners and guests are able to enjoy, open space floor plans, beautifully appointed finishes, private balconies and terraces, unparalleled resort-style amenities including expanded bay-front beach access, on-site dining, fitness center, indoor saltwater pool, garage parking, access to bayside watersports and more. This new community to Coastal Delaware features luxury turnkey living for the kid in you, in the heart of Dewey Beach, Delaware.

About Lighthouse Cove

The multi-phased Lighthouse Cove project features the Hyatt Place Dewey Beach Hotel, luxury residential condominiums; future bayside condominiums; a 21st Century conference center with banquet capability and meeting space; two award winning restaurants (Que Pasa Mexican Restaurant and The Lighthouse Restaurant), commercial retail space; and both interior and exterior parking to accommodate year-round amenities. To follow project development and news, visit: www.LighthouseCoveDeweyBeach.com

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